***RESUME***

**Alexander Torres**

#26, Sector-1

Rohtak, Haryana

Contact

No.

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Email

Id:

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alexanderrespectjob@gmail.com

**CAREER**

**OBJECTINVE:**

**-**

To associate myself with an organization that has potential for future growth of ample scope of learning. I would be able to deliver the best of my knowledge of utilize the skills contribute towards the new technologies.

# EDUCATIONAL QUALIFICATION: -

* B.A. Hons (Economics) from Delhi University
* Passed +2 Science from CBSE
* Passed 10th from CBSE

**LANGUAGES KNOWN:-**

* English & Hindi

# COMPUTER SKILLS: -

* Diploma in Computer Application.
* Basic Knowledge.
* Operating (Windows7 Windows 8 Windows 10).

# EXEPRIENCE: -

 Currently Working with HDFC Bank as a Sales Manager from 03rd April 2024 to till Date.

# JOB PROFILE: -

* **Achieve the business targets for Retail loan products and through cross selling while continuing to enhance and upgrade the client relationships.**
* **Handling Professional Loans (Doctors & CA)**
* **Handling a Team role and business through DSA & self-source**
* **Ensure the files are processed from login stage to disbursement**
* **Coordinates with Channel Partners for generating more Leads and improve the business**
* **Same time update provided to Channel Partners which lead provided through them.**

# EXEPRIENCE: -

 I worked for Bandhan Bank As an Executive From 08th August 2022 to 23rd March 2024.

# JOB PROFILE: -

* **Achieve the business targets for Retail loan products and through cross selling while continuing to enhance and upgrade the client relationships**
* **Ensure the files are processed from login stage to disbursement**
* **Coordinates with Channel Partners for generating more Leads and improve the business**
* **Same time update provided to Channel Partners which lead provided through them.**

 I worked with Axis Bank As a Consultant From 19th September 2018 to 30th June 2022



# JOB PROFILE: -

* **To deal with the corporate, responsible to enhance Personal Loan Requirements in PAN -INDIA**
* **Planning and implementation of business plans for the betterment.**
* **Consistent effort towards enhancing customer satisfaction**
* **Responsible to achieve the target**
* **Ensure the files are processed from login stage to disbursement**
* **Coordinates with Banks regarding business**

# HOBBIES:-

* Travelling
* Singing
* Watching Movies.
* Want to Communicate with people to build relationship.

# PERSONAL DETAILS:-

|  |  |  |
| --- | --- | --- |
| Name  | :  | Alexander Torres |
| Father’s Name  | :  | Daniel Torres |
| Date of Birth  | :  | 21st October 1999  |
| Gender  | :  | Male  |
| Marital Status  | :  | Unmarried  |

**DECLARATION: -**

I hereby declare that the above stated information is true to the best of my knowledge.

Place…………………….

Date…………………….. (Alexander Torres)